

**Virginia Native Plant Society
2023 BUDGET**

	<u>Actual Jan-June 2022</u>	<u>Projected 2022</u>	<u>Budget 2022</u>	<u>Budget Proposal 2023</u>	
Income					
4000 Dues, Membership					
4005 Life Memberships/Dues	2,500.00	2,500	2,000	2,000	
4006 At Large Membership Dues	3,405.00	3,405	2,000	2,000	
4008 General Memberships.Dues	35,281.58	60,000	56,000	63,000	1
4010 Chapter's 35%	-13,274.50	-21,000	-19,600	-22,050	
Total 4000 Dues, Membership	\$ 27,912.08	\$ 44,905.00	40,400	44,950	
4100 Donations					
4105 Donations with Memberships	1,601.22	2,000	3,000	3,000	
4110 Donations-Misc	7,889.12	8,000	2,800	6,000	1
4115 Donations Annual Meeting			1,000	2,000	
4120 Donations- Merchandise sales	447.42	500			
4132 Donations- Chapters	100.00	100			
4138 Fund Raising 2022		35,000	35,000	35,000	
4138 Fundraising for 2021	16,609.00	16,609			
4138 Donations Workshop	3,933.00	3,933	1,000	1,000	
Total 4100 Donations	\$ 30,579.76	\$ 66,142.00	42,800	47,000	
4200 Sponsored Events					
4210 Annual Meeting		1,500	1,000	1,000	2
4220 Annual Workshop			8,500	8,500	2
4235 Field Trips			26,000	26,000	3
Total 4200 Sponsored Events	0	1,500	35,500	35,500	
4450 Merchandise Sales					
4456 Merchandise -Wholesale t-shirts	88.18	100			
4457 Native Plants for Wildlife-Book	125.00	125			
4466 Pamphlets				3,000	12
4475 Regional Native Plant Guides	2,864.86	3,000	6,000	3,000	
4675 Sweatshirts/t-shirts/hats	107.17	125			
Total 4450 Merchandise Sales	\$ 3,185.21	\$ 3,350.00	6,000	6,000	
4620 Interest Income	200.93	400	700	500	
4700 Promotional Income					
4710 Bonfire sales	3,889.95	4,000		3,125	
Total 4700 Promotional Income	\$ 3,889.95	\$ 4,000.00	\$ 0.00	\$ 3,125.00	
Total Income	\$ 65,767.93	\$ 118,797.00	\$ 125,400.00	\$ 137,075.00	
Gross Profit	\$ 65,767.93	\$ 118,797.00	\$ 125,400.00	\$ 137,075.00	
Expenses					
6000 Member Services					
6003 Advertising/Promotional	178.40	200		200	
6010 Merchandise					
6015 Regional Native Plant Guides	3,033.90	4,000	3,900	2,990	
6066 Pamphlets				3,000	12
6160 T-shirts/hats/sweatshirts	564.82	600			
Total 6010 Merchandise	\$ 3,598.72	\$ 4,600.00	3,900	5,990	
6100 Publications					
6110 Editor fees	1,140.00	4,560	4,560	4,560	4
6120 Phone /postage/copy/Editorial	22.00	100	100	100	
6130 Printing	1,667.00	6,668	6,000	7,000	4
6150 Shipping & Mailing	363.15	600	2,000	1,000	
Total 6100 Publications	\$ 3,192.15	\$ 11,928.00	12,660	12,660	
6200 Botany					
6210 Wildflower of the Year	1,655.00	1,655	2,000	2,000	
Total 6200 Botany	\$ 1,655.00	\$ 1,655.00	2,000	2,000	
6250 Education			50	50	6
6400 Horticulture			100	100	6
6700 Registry Program			50	50	6
6750 Membership			50	50	6
6770 Diversity, Equity, Inclusion (DEI)				300	11
6800 Conservation			65	50	6
6830 VCN-Dues	315.00	630	500	500	
Total 6000 Member Services	8,939	18,813	19,375	21,950	
6255 Research grants	20,055.00	20,055	15,000	20,000	
7000 Sponsored Events Expenses					
7230 Field Trips			11,600	11,600	2
7300 Annual Workshop	1,200.00	1,200	4,000	4,000	2

7310 Annual Meeting	52.50	1,000		1,000	
7327 Trip Equip			1,000	1,000	
7350 Conferences		2,500	2,500	2,500	
7360 Video Project			3,500	3,500	
7000 Sponsored Events Expenses	<u>1,252.50</u>	<u>4,700.00</u>	<u>22,600</u>	<u>23,600</u>	6
7316 Speaker Fees	600.00	600		600	
7800 Fund Raising Expenses			1,500	1,500	
7809 Donations from Fund Raising Prior Yr	16,609.81	16,609			
7809 Donations From Raising Current Yr		25,000	33,500	33,500	
8000 Administration					
8031 Accounting & Legal		945	1,100	1,100	
8031 Printing-Stationery/brochures	1,085.00	1,200	1,000	1,500	
8034 Pay Pal/ Square fees	569.08	750	500	1,000	
8035 Postage regional native books	635.30	1,000	1,000	1,000	
8036 NEON fees	720.93	2,520	2,600	2,600	7
8039 Website Maintenance	1,650.21	2,910	1,500	1,500	7
8040 Liability Insurance	3,487.00	3,800	3,800	4,000	
8221 Administration Fees	8,798.50	17,800	17,500	18,300	9
8223 Office-phone/internet/supplies	1,242.36	2,500	2,500	2,750	10
8225 Office upgrades	189.76	200	500	500	
8226 copies/postage	518.36	750	750	750	
8253 Taxes/License	25.00	400	425	425	
8255 Virginia State Sales Tax	455.46	600	250	500	
Total 8000 Administration	<u>\$ 19,376.96</u>	<u>\$ 35,375.00</u>	<u>\$ 33,425.00</u>	<u>\$ 35,925.00</u>	
Total Expenses	<u>\$ 66,833.54</u>	<u>\$ 121,152.00</u>	<u>\$ 125,400.00</u>	<u>\$ 137,075.00</u>	
Net Operating Income	<u>-\$ 1,065.61</u>	<u>-\$ 2,355.00</u>	<u>\$ 0.00</u>	<u>\$ 0.00</u>	
Net Income	<u>-\$ 1,065.61</u>	<u>-\$ 2,355.00</u>	<u>\$ 0.00</u>	<u>\$ 0.00</u>	

Notes:

- 1 On tract to be over budget for membership income and donations received.
- 2 Virtual events for 2022 due to Covid-19. Brought forward previous budget.
- 3 Field trips cancelled for 2022. Brought forward previous budget.
- 4 Assumes 3 more issues of Simpervirens for 2022 and 4 issues for 2023.
- 5 Includes Biodiversity without Boundries, Garden Fair at Blandy, Cullowhee.
- 6 2022 budget not used. Carried forward to 2023.
- 7 Discussed with Mark Murphy.
- 8 Increased interest during pandemic.
- 9 2023 budgeted raise was effective July 1, 2022 per UVA. Current rate \$16.50/hour.
- 9 Included 6% raise: \$15.50 to \$16.50. Fringe increased 6.5% to 6.8%.
- 9 Based on a 20 hour week, \$18,327 annually.
- 10 Includes Adobe, Verizon and QuickBooks monthly fees.
- 11 New budget item for new DEI Officer.
- 12 New budget item for printing and selling Life List Pamphlets.